


**PERSONAL INFORMATION****Giulio Sapelli**

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Sex Male | Date of birth 1947 | Nationality Italian

**ACADEMIC EXPERIENCE**

Present	University of Milan Full Professor of Economic History Lecturer of Cultural Analysis of Organization Processes Director of the Post Graduate Course on "Economy, enterprise and humanistic disciplines between East and West", Faculty of Letters and Philosophy Since 1989 responsible for the Socrates-Erasmus projects
1992-1993, 1993-1994, 1995-1996, 1996-1997	University of Buenos Aires Teaching and research activities
1992-1993, 1995-1996	London School of Economics and Political Sciences Teaching and research activities
1988-1989	Universitat Autònoma de Barcelona Teaching and research activities
1981-1982, 1982-1983, 1986-1987, 1991-1992, 1994-1995	Ecole des Hautes Etudes en Sciences Sociales, Paris Directeur d'Etudes

**PROFESSIONAL EXPERIENCE**

1982-1987	Olivetti Consultant, Research and personnel development (ELEA)
1975-1981	Eni Consultant, Research and personnel development (IAFE)
Over the years	ISVOR-FIAT, Galbani Italia, SBN Group, Credito Emiliano, TELECOM, TIM, AGIP-PETROLI, FS S.p.A. Research and management consultant. Orientations, interventions in the fields of personnel policies, internal relations, internal communications, development of programs concerning the setting up and implementation of the "ethic codes" for studies and research.
Over the years	Foundations Onassis, Schlumberger, Gulbenkian Consultant, Research and consulting activities
During the years of study and right after graduation	Cassa di Risparmio of Turin, Olivetti SpA Consultant, Economic research, direction and development of personnel and management at all levels.

## EDUCATION AND TRAINING

- 1972 University of Turin and Kiel Economics Institute  
Specialization in Ergonomics
- 1971 University of Turin  
*Laurea* in Economic History

## PERSONAL SKILLS

Mother tongue(s) Italian

Other language(s)	UNDERSTANDING		SPEAKING		WRITING
	Listening	Reading	Spoken interaction	Spoken production	
English, Spanish and French	Excellent	Excellent	Excellent	Excellent	Excellent

## ADDITIONAL INFORMATION

- Affiliations, Memberships
- Since 2004, Scientific Advisor of OECD for the non profit sector.  
 Since 2003, President of M.E.T.A. s.pa.  
 Since 2002, member of UNICREDIT BANCA- IMPRESA and President of Audit Committee  
 2000 - 2001, President of the Foundation of Monte dei Paschi di Siena.  
 2000 - 2004, member of FS HOLDING's Board of Directors, and President of the Audit Committee of the group.  
 1997 - 2002, member of eni's Board of Directors, and member of the Audit Committee of the group.  
 Since 1997, researcher emeritus of the Eni Enrico Mattei Foundation.  
 1984 - 1993, member of the Scientific Committee of FEDERMECCANICA;  
 1989 - 1996 member of the Scientific and Technical Committee of the Istituto Luigi Luzzatti, of the General Direction for the enterprise and the cooperative movement of the Ministry of Labour;  
 1987 - 1997 member of the Executive Committee of the Adriano Olivetti Foundation.  
 1978 - 1991, member of the Scientific Committee of the Research Institute of ENI Group (ISVET).  
 1992 - 1994, President of the study Commission on "Market pathology and corruption", created by the Centro di storia e studi dell'impresa e dell'innovazione, and by the Milan Chamber of Commerce.  
 1993 - 1995, Italian representative of *Transparency International*, the organisation for the fight against economic corruption at international level. Since 1995 he is a member of the Committee against usury and economic crime of the Milan Chamber of Commerce.  
 Since 1992, President of the "Centro di storia e studi dell'impresa e dell'innovazione", later "Centro per la cultura d'impresa".  
 1980-2003, Scientific Director of the Giangiacomo Feltrinelli Foundation.  
 In 1983, Giulio Sapelli founded – together with managers, entrepreneurs and researchers the ASSI Foundation for the study and the history of the enterprise of which he has been President up to 1993, and then Honorary President.
- Awards
- In 1999, winner of the Capalbio Economia Award.  
 In 1998, winner of the Iglesias Award for the best book on non-profit.  
 In 1997, winner of the Salvatore Valitutti Award for the best work on Southern Italy, and the Città di Palmi international award for the most important book written by an Italian author published abroad.  
 In 1982, winner of the Scanno Award for the best work on industrial relations.

Publications Among his works, starting with those on Italian capitalism:  
*Sul capitalismo italiano. Trasformazione o declino*, Feltrinelli, Milano, 1983.  
*Economia, tecnologia e direzione d'impresa in Italia*, Einaudi, 1994  
*Storia economica dell'Italia contemporanea*, Bruno Mondadori, Milano, 1997  
*L'Italia di fine secolo. Neopatrimonialismo e capitalismo senza mercato*, Marsilio Editore, Venezia, 1998.

Giulio Sapelli was the first in Italy – and in Europe – to study in an interdisciplinary way a medium-sized enterprise of excellence, with the *Storia della Dioguardi. Cultura e vita di un'impresa*, Donzelli, Roma, 1995.

Many of his efforts were turned to the study of entrepreneurial associationism, with:  
*Modelli culturali e rappresentanza imprenditoriale. Il caso Federmeccanica*. Eta Kompas, Milano, 1991.

(ed.), *Impresa e sindacato. Storia dell'Intersind*, il Mulino, Bologna, 1996.

(ed), *Scritti 1970-1995* by Felice Mortillaro, published under the title: *La via italiana al capitalismo*, Edizioni de "Il Sole 24 Ore", Milano, 1997.

He was the editor of: *Storia dell'Unione Italiana delle Camere di Commercio (1862-1994)*, Rubbettino Editore, Soveria Mannelli, 1997, which included his *Postfazione: Istituzionalizzazione dei mercati, rappresentanza, sovranità (Riflettendo sulla storia della Unioncamere)*, pp. 467-502.

His interest in the transportation field is documented by:

*Il Lloyd Triestino nel contesto dell'economia di Trieste e del suo hinterland*, in "Il Lloyd Triestino 1936-1986. Contributi alla storia del cinquantennio 1936-1986", Trieste, 1986, pp. 121-192.

*La sussidiarietà creativa*, in Federazione Nazionale Imprese Trasporti, "FENIT 1946-1996", FENIT Edizioni, Roma, 1996, pp. 213-229.

Giulio Sapelli devoted many years of study and research to the problems related to energy industry and management. Among his works:

(with F. Carnevali), *Uno sviluppo tra politica e strategia ENI (1953-1986)*, Franco Angeli, Milano, 1987.

(with L. Orsenigo, P. Toninelli, C. Corduas), *Nascita e trasformazione d'impresa. Storia dell'Agip Petroli*, il Mulino, Bologna, 1993.

*Crescita, competenze e cultura d'impresa. La Scuola Superiore Enrico Mattei*. Edizioni della Scuola Superiore Enrico Mattei, San Donato, 1996.

He contributed to the renewal of the enterprise theory, with:

*L'impresa come soggetto storico*, Il Saggiatore, Milano, 1991.

*L'impresa e la democrazia. Separatezza e funzione*, Edizioni della Fondazione Adriano Olivetti, Città di Castello, 1993.

*Perché esistono le imprese e come sono fatte*, Bruno Mondadori, Milano, 1999.

Besides his consulting and operative work, Giulio Sapelli devoted much research work to the themes of the culture of organization, with the following publications:

*Per la cultura dell'impresa. Strategia e sapere del management moderno*, Franco Angeli, Milano, 1987.

*Netzwerke, Kulture, Betrieb*, Datacom Verlag, Bergheim, 1992.

(with C. Corduas), *L'impresa, l'anima e le forme. Autocostruire la comunicazione interna*, Guerini & Associati, Milano, 1996.

*Antropologia della persona e organizzazione*, Introduction to the Italian edition of M. Alvesson,

*Prospettive culturali sull'organizzazione*, Guerini & Associati, Milano, 1997.

*Persona e impresa. Un caso di etnografia aziendale*, Rubbettino, Soveria Mannelli, 1999.

The following works were devoted to the themes of markets' pathologies and the need of their institutional, organizational and ethical transparency:

*Cleptocrazia. Il meccanismo unico della corruzione tra economia e politica*, Feltrinelli, Milano, 1994.

*Responsabilità d'impresa. Tra mercato e nuova sovranità politica*, Guerini & Associati, Milano, 1996.

*Introduzione alla sezione "Finalità d'impresa, governo e valori" by (L. Caselli, ed.) Le parole dell'impresa. Guida alla lettura del cambiamento*, Franco Angeli, Milano, 1995, pp. 423-424. For this work, he wrote the essay *Etica*, pp. 533-542.

*Merci e persone. L'azione morale nell'economia. Con un saggio sulla santità di Adriano Olivetti*, Rubbettino, Soveria Mannelli, 2002

*Giochi proibiti. ENRON e PARMALAT: capitalismi a confronto*, Bruno Mondadori, 2004.

He was the first – not only in Italy – to start the study of the cooperative movement as a pool of companies, with:

*Il movimento cooperativo in Italia. Storia e problemi*, Einaudi, Torino, 1981. This research was further carried on with:

*Comunità e mercato*, Rubbettino Editore, Soveria Mannelli, 1996.

*La cooperazione: impresa e movimento sociale*, Edizioni Lavoro, Roma, 1998.

Giulio Sapelli was one of the few – in Italy and in Europe – to study the problems of insurance companies, with his essays:

*Uomini e capitali nella Trieste dell'Ottocento. La fondazione della Riunione Adriatica di Sicurtà*, in "Società e storia", n.26, 1984, pp. 821-873

*Analisi sistematica delle serie storiche dei bilanci della Riunione Adriatica di Sicurtà (1838-1945)*. Working paper of the Istituto Universitario Europeo, Fiesole, 1985.

*Sistemi di status, reticoli matrimoniali e simbologia della morte: l'élite della Riunione Adriatica di Sicurtà*, in "Annali di storia dell'impresa", anno VII, 1991, pp. 57-130.

He has studied the territorial socio-economic systems, with:

*Trieste italiana. Mito e destino economico*, Franco Angeli, Milano, 1990, p. 343

*Percorsi imprenditoriali e pratiche sociali*, in G. Sapelli, A. Canovi, S. Bertini, A. Sezzi, "Terra di imprese. Lo sviluppo industriale di Reggio Emilia dal dopoguerra a oggi", Pratiche Editrice, Parma, 1995, pp. 5-36.

*Dal "miracolo economico" alla "neoindustria": grandi famiglie e nuova borghesia*, in "Storia di Milano. Vol. XVIII. Il Novecento", Istituto dell'Enciclopedia Italiana, Roma, 1996, pp. 147-181.

*Il sistema incompiuto. Considerazioni sull'esperienza dell'industrializzazione sarda*, in "70 anni. La memoria dell'impresa". Edizioni Associazione Industriale di Cagliari – Confindustria – Sovrintendenza Archivistica per la Sardegna, Cagliari, 1995, pp. 149-199

*Alternative possibili per la crescita: la Sardegna, Sassari e oltre*, in M.L. Di Felice, L. Sanna, G. Sapelli, "L'impresa industriale del Nord Sardegna. Dai pionieri ai distretti: 1922-1997", Laterza, Roma-Bari, 1997, pp. 293-347.

On the basis of his multidisciplinary international experience, Giulio Sapelli published: *Southern Europe since 1945. Tradition and Modernity in Portugal, Spain, Italy, Greece and Turkey*, Longman, New York and London, 1995 (translated into Italian in 1996, by Rubbettino Editore, Soveria Mannelli).

The following works were devoted to the themes of anthropology and economics: *Antropologia della globalizzazione*, Bruno Mondadori editore, Milano, 2002.

He was one of the founders of "Industrial and Corporate Change" (Oxford University Press), of "Stato e mercato" (il Mulino) and of "Studi organizzati" – new series.

He is a member of the Publishing Committee of: “Quaderni di Sociologia” (Rosemberg & Sellier), “Economia e politica industriale” (Franco Angeli), and “Società e storia” (Franco Angeli). He is a member of the International Academic Board of “Modern Italy” (Carfax), and of “Journal of Southern Europe and the Balkans” (Carfax).

Many of his works are translated and published in English, French, Spanish, German, Portuguese, Russian, Japanese.